

# PHOENIX GROUP

Government & Corporate Support Services

## Capabilities Statement

### CERTIFICATIONS

- Service Disabled Veteran Owned Small Business (CVE)
- USN Approved Quality Management System
- SWaM Certified

**DUNS NUMBER 803042782**

**CAGE CODE 4YUB2**

**PRIMARY NAICS 541330**



2012 Chesapeake Small Business of the Year

2012-2014 US Chamber of Commerce Small Business of the Year

### CONTRACTING VEHICLES

Seaport – e Prime in all 7 zones

Navy Servmart / DoD EMALL

GSA Schedule 84

GSA Professional Support Services (PSS) OOCORP

JPEO Chemical Biological Radiological Nuclear and Explosives IDIQ

CNIC Commander Navy Installations Command IDIQ

### CONTACT INFO

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### Company Information

Phoenix Group of Virginia, Inc. (Phoenix Group) is a Service-Disabled Veteran-Owned Small Business (SDVOSB), provides expert services and quality products to the U.S. Government, NATO, and commercial industry. Our personnel have successfully supported contracts with the Department of Defense, Department of Homeland Security, National Aeronautics Space Administration, and defense related contracts with NATO, both as a prime and sub-contractor.

### Core Competencies

Phoenix Group is committed to bringing together the right mix of senior and experienced personnel, with demonstrated experience, to both lead and support complex projects to successful completion. We maintain a robust reach-back capability to support our customers, and we continuously work to match proven talent to individual customer requirements. We excel at providing support in the following core areas:

- Program Management
- Engineering / Logistics Support
- Operational Experimentation
- Continuous Process Improvement
- IT & Enterprise Solutions
- Damage Control Services
- Training Support
- Modeling and Simulation
- Organizational Behavior Training and Services
- Big Data Analytics
- CBRN and First Responder Protective Products
- Integrated Logistics Support

### What Makes Us Different?

SDVOSB	3% Set-Aside Applicable To All Government Agencies Flow down to Large Businesses as Sub-Contracting Goal
Competitive Pricing Strategies	Use Very Competitive Government vs. Contractor Site Rates "Price to Win" Strategic Approach In Proposal Planning, POINT 5 Program
Security Classification	Majority of Employees with Confidential or Higher Clearances Top-Secret Facility Clearance
Effective Contract and Subcontract Management	DCAA Approved Accounting System Detailed Contracting and Subcontracting Policies and Procedures Detailed Contract Management Procedures Experienced Government Contract Management Deltek GCS Premier Accounting System and USN Approved QMS
Commitment to Partnering	A teaming approach to business that maximizes competitiveness in both Government and Commercial sectors
Diverse Customer Base	US Navy - PEO Carriers - Naval Construction Battalions - Norfolk Ship Support Activity - Navy Munitions Command NATO - Supreme Allied Command, Transformation US Army - Joint National Training Capability USCG - Surface Force Logistics Center - Command, Control and Communications (C3) Center Joint Staff

# Capabilities

## Engineering, Support & Training Services

Engineering, Training & Support Services  
 Program Management  
 Return on Investment (ROI)  
 Cost Benefit Analysis (CBA)  
 Business Case Analysis (BCA)  
 Integrated Logistics Support (ILS) Services  
 Training Needs Assessment and Development  
 Inventory Management

**Herb Hood**  
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 Engineering/Logistics  
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## Continuous Process Improvement & ILS

Continuous Process Improvement  
 Business Process Modeling (Mapping, IDEF, Workflow)  
 Business Process Reengineering  
 Integrated Process & Product Development (IPPD)  
 Incremental Improvement  
 Activity Based Costing

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## IT & Enterprise Solutions

IT & Enterprise Solutions  
 Technology Integration  
 Wireless Sensor Technology  
 Database Development, Implementation and Management  
 Enterprise Architecture (DoDAF) – FEA Certification (FEAC)  
 LAN Management  
 Insider Threat Detection and Protection  
 Integrated Systems Management  
 Requirements Management (DOORS)

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## Damage Control Services

Shipboard Damage Control Services  
 Damage Control Inventory Management & Stowage System (DCIMSS)  
 Shipboard Installation Teams  
 SCBA Cabinets  
 Breathing Air Compressor Cabinets

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## Operational Experimentation Modeling & Simulation

Multi-National, Joint, Combined Military Experimentation  
 Program Management  
 Experimentation Planning, Design and Execution  
 Experimentation Campaign Integration  
 Experimentation Analysis  
 Concept Development  
 Civil/Military Coordination  
 Trend Analysis  
 Operations Analysis

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 Operations Analysis/  
 Experimentation  
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## First Responder Products and Training Aids

Protective Garments - Level B/C and NFPA 1992 Certified Suit  
 Respiratory Products - CBR Evacuation Hood, APR(Gas Mask), and Last Chance Rescue Filter  
 Chemical Detection Equipment - Chameleon (hands free chemical detection device)  
 Shipboard Damage Control Products and Training Kits  
 First Responder PPE Kits

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### Sole Source Contracting Vehicles

**NSTXL** - National Security Technology Accelerator

**C5** - Consortium for Command, Control, and Communications in Cyberspace (C5)

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*Merging Experience and Innovation*