

PHOENIX GROUP

Government & Corporate Support Services

Capabilities Statement

CERTIFICATIONS

- Service Disabled Veteran Owned Small Business (CVE)
- USN Approved AIT and Quality Management System
- SWaM Certified

DUNS NUMBER 803042782

CAGE CODE 4YUB2

PRIMARY NAICS 541330



2012 Chesapeake Small Business of the Year

2012-2014 US Chamber of Commerce Small Business of the Year

CONTRACTING VEHICLES

Seaport – e Prime in all 7 zones

Navy Servmart / DoD EMALL

GSA Schedule 84

GSA Professional Engineering Services (PES)

GSA Logistics Worldwide (Logworld)

GSA JPEO Chemical Biological Radiological Nuclear and Explosives

CNIC Commander Navy Installations Command

CONTACT INFO

Ron Verostek / President
rverostek@phoenix-group.com

Admiral Phil Olson (Ret.) / Executive Director
polson@phoenix-group.com

Spencer Sigmon / Vice President, Business Administration
ssigmon@phoenix-group.com

Chris Just / Business Development
cjust@phoenix-group.com

630C Woodlake Drive
Chesapeake VA 23320
757.228.1730
www.Phoenix-Group.com

Company Information

Phoenix Group of Virginia, Inc. (Phoenix Group) is a Service-Disabled Veteran-Owned Small Business (SDVOSB), with over 120 years of combined management experience with the U.S. Government, NATO, and in providing commercial industry support. Our personnel have successfully supported contracts with the Department of Defense, Department of Homeland Security, and defense related contracts with NATO; both as a prime and sub-contractor.

Core Competencies

Phoenix Group is committed to bringing together the right mix of senior and experienced personnel, with demonstrated experience, to both lead and support complex projects to successful completion. We maintain a robust reach-back capability to support our customers, and we continuously work to match proven talent to individual customer requirements. We excel at providing support in the following core areas:

- Program Management
- Engineering / Logistics Support
- Operational Experimentation
- Continuous Process Improvement
- IT & Enterprise Solutions
- Damage Control Services
- Training Support
- Modeling and Simulation
- Organizational Behavior Training and Services
- Big Data Analytics
- CBRN and First Responder Protective Products
- Integrated Logistics Support

What Makes Us Different?

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| SDVOSB | 3% Set-Aside Applicable To All Government Agencies Flow down to Large Businesses as Sub-Contracting Goal |
| Competitive Pricing Strategies | Use of Very Competitive Government vs. Contractor Site Rates "Price to Win" Strategic Approach In Proposal Planning, POINT5 FTE Program |
| Security Classification | Majority of Employees with Confidential or Higher Clearances Top-Secret Facility Clearance |
| Effective Contract and Subcontract Management | DCAA Approved Accounting System Detailed Contracting and Subcontracting Policies and Procedures Detailed Contract Management Procedures 120+ Combined years of Government Contract Management Deltek Accounting System and USN Approved QMS |
| Commitment to Partnering | A teaming approach to business that maximizes competitiveness in both Government and Commercial sectors |
| Diverse Customer Base | US Navy - PEO Carriers - Naval Construction Battalion - CVN-21 Program - Norfolk Ship Support Activity - Navy Munitions Command - NATO - Supreme Allied Command, Transformation - US Army - Joint National Training Capability - USCG - Surface Force Logistics Center - Command and Communications Center - Joint Coalition Warfighting Center (JCWC) |

Capabilities

Engineering, Support & Training Services

Engineering, Training & Support Services
Program Management
Return on Investment (ROI)
Cost Benefit Analysis (CBA)
Business Case Analysis (BCA)
Integrated Logistics Support (ILS) Services
Training Needs Assessment and Development
Inventory Management

Herb Hood
Vice President,
Engineering/Logistics Division
757.228.1730 x 308
hhood@Phoenix-Group.com

Continuous Process Improvement & ILS

Continuous Process Improvement
Business Process Modeling (Mapping, IDEF, Workflow)
Business Process Reengineering
Integrated Process & Product Development (IPPD)
Incremental Improvement
Activity Based Costing

Bill Newton
Vice President,
PEO Program Support
757.228.1730 x 330
wnewton@Phoenix-Group.com

IT & Enterprise Solutions

IT & Enterprise Solutions
Technology Integration
Wireless Sensor Technology
Database Development, Implementation and Management
Enterprise Architecture (DoDAF) – FEA Certification (FEAC)
LAN Management
Insider Threat Detection and Protection
Integrated Systems Management
Requirements Management (DOORS)

Ken McMahon
Chief Technology Officer
757.228.1730 x 316
kcmahon@Phoenix-Group.com

Damage Control Services

Shipboard Damage Control Services
Damage Control Inventory Management & Stowage System (DCIMSS)
Shipboard Installation Teams
SCBA Cabinets
Breathing Air Compressor Cabinets

Herb Hood
Vice President,
Engineering/Logistics Division
757.228.1730 x 308
hhood@Phoenix-Group.com

Operational Experimentation Modeling & Simulation

Multi-National, Joint, Combined Military Experimentation
Program Management
Experimentation Planning, Design and Execution
Experimentation Campaign Integration
Experimentation Analysis
Concept Development
Civil/Military Coordination
Trend Analysis
Operations Analysis

Russ MacConnell
Vice President,
Ops/Experimentation Division
757.228.1730 x 311
rmacconnell@Phoenix-Group.com

First Responder Products and Training Aids

Protective Garments - Level B/C and NFPA 1992 Certified Suit
Respiratory Products - CBR Evacuation Hood, APR(Gas Mask), and Last Chance Rescue Filter
Chemical Detection Equipment - Chameleon (hands free chemical detection device)
Shipboard Damage Control Products and Training Kits
First Responder PPE Kits

Stephen Clock
National Sales Director
757.228.1730 x 329
sjclock@Phoenix-Group.com

PHOENIX GROUP
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Merging Experience and Innovation