

PHOENIX GROUP

Capabilities Statement

CERTIFICATIONS

-USN Approved Quality Management System
-SWaM Certified

DUNS NUMBER 803042782

CAGE CODE 4YUB2

PRIMARY NAICS 541330

CERTIFIED

SWaM Small,
Women and
Minority-Owned

Supplier Diversity Strengthens the Commonwealth

by the Virginia Department of Minority Business Enterprise

**2020 US Chamber of Commerce
Veteran-Owned Business Finalist**
**2012-2014 US Chamber of Commerce
Small Business of the Year**
2014 Inc. 5000 List
2014 Roaring 20 Award
**2012 Chesapeake Small
Business of the Year**

CONTRACTING VEHICLES

Seaport NxG

Navy Servmart / DoD EMALL

NSTXL National Security Technology
Accelerator OTA; Training and Readiness
Accelerator (TRex) OTA

C5 Consortium for Command, Control,
and Communications in Cyberspace
OTA

RISE Resilient Infrastructure + Secure
Energy OTA

SBIR Phase III

CONTACT INFO

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Company Information

Phoenix Group of Virginia, Inc. (Phoenix Group), a veteran owned small business, provides expert services and quality products to the U.S. Government, NATO, International marketplace and commercial industry. Our personnel have successfully supported contracts with the Departments of Defense, Homeland Security, and Transportation; National Aeronautics Space Administration; and defense related contracts with NATO, both as a prime and sub-contractor.

Core Competencies

Phoenix Group is committed to bringing together the right mix of senior and experienced personnel, with demonstrated experience, to both lead and support complex projects to successful completion. We maintain a robust reach-back capability to support our customers, and we continuously work to match proven talent to individual customer requirements. We excel at providing support in the following core areas:

- Inventory/Asset Management
- Engineering & Technical Support Services
- Integrated Logistics Support
- Shipboard Damage Control Services and Products (Pioneer & Creator of Damage Control Inventory Management Storage System (DCIMSS))
- Operations Analysis/Experimentation
- Continuous Process Improvement
- Program/Project Management
- Information Technology Services
- CBRN & First Responder Products
- Energy Saving Devices

What Makes Us Different?

Veteran Owned Small Business	Set-Aside Applicable To All Government Agencies Flow down to Large Businesses as Sub-Contracting Goal
Competitive Pricing Strategies	Competitive Government and Contractor Site Rates "Price to Win" Strategic Approach In Proposal Planning POINT 5 Program
Effective Contract and Subcontract Management	DCAA Approved Accounting System Detailed Contracting and Subcontracting Policies and Procedures Experienced Government Contract Management Deltek Costpoint Accounting System USN Approved Quality Management System
Commitment to Partnering	A teaming approach that maximizes competitiveness in both Government and Commercial sectors
Diverse Customer Base	US Navy: PEO Carriers; Amphibious Warfare and Landing Craft Ops (Code 315) Navy Munitions Command National Center for Manufacturing Science NATO: Supreme Allied Command, Transformation US Air Force SBIRs USCG: Shipboard Training Aids Eastern Shipbuilding: Offshore Patrol Cutters (OPC) Joint Staff Federal, State and Local First Responders Military Sealift Command